





1. How does this affect the shape of aggregate demand? Starting from the investment curve and moving to the IS-LM model, graphically derive both an optimistic AD (i.e. an AD curve which embeds high business confidence) as well as a pessimistic AD (i.e. an AD curve which embeds low business confidence). [13 pts.]

2. If animal spirits (business confidence) do indeed play a role in the economy, what does their presence imply about the potential tools policymakers have at their disposal for affecting output in the short run? Apart from monetary and fiscal policy, suggest a new type of policy that could be used for increasing or decreasing output in the short run (be specific in how the policy would affect output). [13 pts.]

## Long Question 2: Fire at Will [46 pts.]

1. Starting from the wage setting relation and the price setting relation, derive an expression for aggregate supply. Make sure you clearly explain each steps in the derivation. [11 pts.]

Italy's Prime Minister, Mr. Mario Monti, has presented to the Italian parliament a proposal to change labor laws. The Italian government claims that the new measures would “*create a dynamic, flexible and inclusive labor market, one able to [...] create good working conditions [...]*”. We interpret these proposals as a decrease in firing and hiring costs, i.e. a decrease in the variable  $z$ , the parameter in the wage setting relation.

2. Using the wage setting relation and the price setting relation you derived in part 1, predict what will happen to the unemployment rate in the medium run  $u_n$  if these labor proposals are approved by parliament. [6pts.]

3. How will the change predicted in part 2 affect the AS-AD equilibrium? Show using the AS/AD graph. Let  $E$  be the initial medium run equilibrium. Let the first short-run equilibrium the economy transitions to be labeled as  $E'$  and the new medium run equilibrium as  $E''$ . [6 pts.]

We now assume that these new labor market measures do pass in Italy's parliament. We also assume that Italy has complete monetary autonomy, and that the objective of the central bank is to maintain a constant price level,  $P = P_E$  (note that this is equivalent to a zero inflation target).

4. What kind of monetary policy should the Bank of Italy choose to achieve its goal? Explain your answer, describe the mechanics through which the economy goes from the initial medium run equilibrium to the new one and use an AS/AD graph to trace the effect of the appropriate monetary policy on the medium run equilibrium. [6pts.]

5. Assume that the Italian economy is characterised by the following dynamics:

$$\begin{aligned}u_t - u_{t-1} &= -\frac{1}{3}(g_{y,t} - 3\%) \\ \pi_t - \pi_{t-1} &= -\frac{2}{3}(u_t - 5\%) \\ g_{y,t} &= g_{m,t} - \pi_t\end{aligned}$$

where  $u_t$  is the unemployment rate at time  $t$ ,  $g_{y,t}$  is the output growth rate at time  $t$  and  $g_{m,t}$  the

nominal money supply growth rate at time  $t$ . Further assume that the length of the transition to the new medium run equilibrium is 1 year, and the absolute value of the change in unemployment needed to implement the Bank of Italy's objective is  $|\Delta u_t| = 1\%$  (note that this means 100 basis points, **not** 1% of 5%!).

What should the nominal money growth rate  $g_{m,t}$  be to achieve a constant price level (i.e. zero inflation)? Show your calculations. [11 pts.]

6. Italian GDP in 2011 was 2.3 trillion dollars. By how much is output (measured in dollars) going to change after the central bank has implemented its policy? Is Italian tax revenue going to increase or decrease after these measures are implemented? By how much? Assume that the aggregate tax rate is 30%. [6 pts.]

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