6.254 : Game Theory with Engineering Applications Lecture 7: Supermodular Games

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Outline

- Uniqueness of a Pure Nash Equilibrium for Continuous Games
- Supermodular Games
- Reading:
 - Rosen J.B., "Existence and uniqueness of equilibrium points for concave *N*-person games," *Econometrica*, vol. 33, no. 3, 1965.
 - Fudenberg and Tirole, Section 12.3.

Uniqueness of a Pure Strategy Nash Equilibrium in Continuous Games

- We have shown in the previous lecture the following result:
 - Given a strategic form game $\langle \mathcal{I}, (S_i), (u_i) \rangle$, assume that the strategy sets S_i are nonempty, convex, and compact sets, $u_i(s)$ is continuous in s, and $u_i(s_i, s_{-i})$ is quasiconcave in s_i . Then the game $\langle \mathcal{I}, (S_i), (u_i) \rangle$ has a pure strategy Nash equilibrium.
- We have seen an example that shows that even under strict convexity assumptions, there may be infinitely many pure strategy Nash equilibria.

Uniqueness of a Pure Strategy Nash Equilibrium

• We will next establish conditions that guarantee that a strategic form game has a unique pure strategy Nash equilibrium, following the classical paper [Rosen 65].

Notation:

• Given a scalar-valued function $f : \mathbb{R}^n \mapsto \mathbb{R}$, we use the notation $\nabla f(x)$ to denote the gradient vector of f at point x, i.e.,

$$\nabla f(x) = \left[\frac{\partial f(x)}{\partial x_1}, \dots, \frac{\partial f(x)}{\partial x_n}\right]^T$$

• Given a scalar-valued function $u: \prod_{i=1}^{l} \mathbb{R}^{m_i} \mapsto \mathbb{R}$, we use the notation $\nabla_i u(x)$ to denote the gradient vector of u with respect to x_i at point x, i.e.,

$$\nabla_{i}u(x) = \left[\frac{\partial u(x)}{\partial x_{i}^{1}}, \dots, \frac{\partial u(x)}{\partial x_{i}^{m_{i}}}\right]^{T}.$$
(1)

Optimality Conditions for Nonlinear Optimization Problems

Theorem (3)

(Karush-Kuhn-Tucker conditions) Let x^* be an optimal solution of the optimization problem

 $\begin{array}{ll} \mbox{maximize} & f(x) \\ \mbox{subject to} & g_j(x) \geq 0, \qquad j=1,\ldots,r, \end{array}$

where the cost function $f : \mathbb{R}^n \to \mathbb{R}$ and the constraint functions $g_j : \mathbb{R}^n \to \mathbb{R}$ are continuously differentiable. Denote the set of active constraints at x^* as $A(x^*) = \{j = 1, ..., r \mid g_j(x^*) = 0\}$. Assume that the active constraint gradients, $\nabla g_j(x^*), j \in A(x^*)$, are linearly independent vectors. Then, there exists a nonnegative vector $\lambda^* \in \mathbb{R}^r$ (Lagrange multiplier vector) such that

$$\nabla f(x^*) + \sum_{j=1}^r \lambda_j^* \nabla g_j(x^*) = 0,$$

$$\lambda_j^* g_j(x^*) = 0, \quad \forall j = 1, \dots, r.$$

Optimality Conditions for Nonlinear Optimization Problems

For convex optimization problems (i.e., minimizing a convex function (or maximizing a concave function) over a convex constraint set), we can provide necessary and sufficient conditions for the optimality of a feasible solution:

Theorem (4)

Consider the optimization problem maximize f(x)subject to $g_j(x) \ge 0$, j = 1, ..., r,

where the cost function $f : \mathbb{R}^n \to \mathbb{R}$ and the constraint functions $g_j : \mathbb{R}^n \to \mathbb{R}$ are concave functions. Assume also that there exists some \bar{x} such that $g_j(\bar{x}) > 0$ for all j = 1, ..., r. Then a vector $x^* \in \mathbb{R}^n$ is an optimal solution of the preceding problem if and only if $g_j(x^*) \ge 0$ for all j = 1, ..., r, and there exists a nonnegative vector $\lambda^* \in \mathbb{R}^r$ (Lagrange multiplier vector) such that

$$\nabla f(x^*) + \sum_{j=1} \lambda_j^* \nabla g_j(x^*) = 0,$$

$$\lambda_j^* g_j(x^*) = 0, \qquad \forall \ j = 1, \dots, r.$$

Uniqueness of a Pure Strategy Nash Equilibrium

- We now return to the analysis of the uniqueness of a pure strategy equilibrium in strategic form games.
- We assume that for player $i \in \mathcal{I}$, the strategy set S_i is given by

$$S_i = \{x_i \in \mathbb{R}^{m_i} \mid h_i(x_i) \ge 0\},$$
 (3)

where $h_i : \mathbb{R}^{m_i} \mapsto \mathbb{R}$ is a concave function.

- Since h_i is concave, it follows that the set S_i is a convex set (exercise!).
- Therefore the set of strategy profiles S = ∏^l_{i=1} S_i ⊂ ∏^l_{i=1} ℝ^{m_i}, being a Cartesian product of convex sets, is a convex set.
- Given these strategy sets, a vector $x^* \in \prod_{i=1}^{I} \mathbb{R}^{m_i}$ is a pure strategy Nash equilibrium if and only if for all $i \in \mathcal{I}$, x_i^* is an optimal solution of

$$\begin{array}{ll} \text{maximize}_{y_i \in \mathbb{R}^{m_i}} & u_i(y_i, x^*_{-i}) \\ \text{subject to} & h_i(y_i) \geq 0. \end{array}$$

• We use the notation $\nabla u(x)$ to denote

$$\nabla u(x) = \left[\nabla_1 u_1(x), \dots, \nabla_I u_I(x)\right]^T.$$
(5)

Uniqueness of a Pure Strategy Nash Equilibrium

• We introduce the key condition for uniqueness of a pure strategy Nash equilibrium.

Definition

We say that the payoff functions (u_1, \ldots, u_I) are diagonally strictly concave for $x \in S$, if for every $x^*, \bar{x} \in S$, we have

$$(\bar{x} - x^*)^T \nabla u(x^*) + (x^* - \bar{x})^T \nabla u(\bar{x}) > 0.$$

Theorem

Consider a strategic form game $\langle \mathcal{I}, (S_i), (u_i) \rangle$. For all $i \in \mathcal{I}$, assume that the strategy sets S_i are given by Eq. (3), where h_i is a concave function, and there exists some $\tilde{x}_i \in \mathbb{R}^{m_i}$ such that $h_i(\tilde{x}_i) > 0$. Assume also that the payoff functions (u_1, \ldots, u_I) are diagonally strictly concave for $x \in S$. Then the game has a unique pure strategy Nash equilibrium.

- Assume that there are two distinct pure strategy Nash equilibria.
- Since for each i ∈ I, both x_i^{*} and x_i must be an optimal solution for an optimization problem of the form (4), Theorem 2 implies the existence of nonnegative vectors λ^{*} = [λ₁^{*},...,λ_i^{*}]^T and λ̄ = [λ̄₁,...,λ_i]^T such that for all i ∈ I, we have

$$\nabla_i u_i(x^*) + \lambda_i^* \nabla h_i(x_i^*) = 0, \qquad (6)$$

$$\lambda_i^* h_i(x_i^*) = 0, \tag{7}$$

and

$$\nabla_i u_i(\bar{x}) + \bar{\lambda}_i \nabla h_i(\bar{x}_i) = 0, \qquad (8)$$

$$\bar{\lambda}_i h_i(\bar{x}_i) = 0. \tag{9}$$

• Multiplying Eqs. (6) and (8) by $(\bar{x}_i - x_i^*)^T$ and $(x_i^* - \bar{x}_i)^T$ respectively, and adding over all $i \in \mathcal{I}$, we obtain

$$0 = (\bar{x} - x^{*})^{T} \nabla u(x^{*}) + (x^{*} - \bar{x})^{T} \nabla u(\bar{x})$$

$$+ \sum_{i \in \mathcal{I}} \lambda_{i}^{*} \nabla h_{i}(x_{i}^{*})^{T} (\bar{x}_{i} - x_{i}^{*}) + \sum_{i \in \mathcal{I}} \bar{\lambda}_{i} \nabla h_{i} (\bar{x}_{i})^{T} (x_{i}^{*} - \bar{x}_{i})$$

$$> \sum_{i \in \mathcal{I}} \lambda_{i}^{*} \nabla h_{i} (x_{i}^{*})^{T} (\bar{x}_{i} - x_{i}^{*}) + \sum_{i \in \mathcal{I}} \bar{\lambda}_{i} \nabla h_{i} (\bar{x}_{i})^{T} (x_{i}^{*} - \bar{x}_{i}),$$
(10)

where to get the strict inequality, we used the assumption that the payoff functions are diagonally strictly concave for $x \in S$.

• Since the h_i are concave functions, we have

$$h_i(x_i^*) + \nabla h_i(x_i^*)^T(\bar{x}_i - x_i^*) \ge h_i(\bar{x}_i).$$

• Using the preceding together with $\lambda_i^* > 0$, we obtain for all *i*,

$$\lambda_i^* \nabla h_i(x_i^*)^T (\bar{x}_i - x_i^*) \geq \lambda_i^* (h_i(\bar{x}_i) - h_i(x_i^*))$$

= $\lambda_i^* h_i(\bar{x}_i)$
 $\geq 0,$

where to get the equality we used Eq. (7), and to get the last inequality, we used the facts $\lambda_i^* > 0$ and $h_i(\bar{x}_i) \ge 0$.

Similarly, we have

$$\bar{\lambda}_i \nabla h_i(\bar{x}_i)^T (x_i^* - \bar{x}_i) \ge 0.$$

• Combining the preceding two relations with the relation in (10) yields a contradiction, thus concluding the proof.

Sufficient Condition for Diagonal Strict Concavity

Let U(x) denote the Jacobian of ∇u(x) [see Eq. (5)]. In particular, if the x_i are all 1-dimensional, then U(x) is given by

$$U(x) = \begin{pmatrix} \frac{\partial^2 u_1(x)}{\partial x_1^2} & \frac{\partial^2 u_1(x)}{\partial x_1 \partial x_2} & \cdots \\ \frac{\partial^2 u_2(x)}{\partial x_2 \partial x_1} & \ddots \\ \vdots & & \end{pmatrix}$$

Proposition

For all $i \in \mathcal{I}$, assume that the strategy sets S_i are given by Eq. (3), where h_i is a concave function. Assume that the symmetric matrix $(U(x) + U^T(x))$ is negative definite for all $x \in S$, i.e., for all $x \in S$, we have

$$y^{\mathsf{T}}(U(x)+U^{\mathsf{T}}(x))y<0, \qquad \forall y\neq 0.$$

Then, the payoff functions (u_1, \ldots, u_l) are diagonally strictly concave for $x \in S$.

• Let x^* , $\bar{x} \in S$. Consider the vector

 $x(\lambda) = \lambda x^* + (1 - \lambda) \bar{x},$ for some $\lambda \in [0, 1].$

Since S is a convex set, $x(\lambda) \in S$.

• Because U(x) is the Jacobian of $\nabla u(x)$, we have

$$\begin{aligned} \frac{d}{d\lambda} \nabla u(x(\lambda)) &= U(x(\lambda)) \frac{dx(\lambda)}{d(\lambda)} \\ &= U(x(\lambda))(x^* - \bar{x}), \end{aligned}$$

or

$$\int_0^1 U(x(\lambda))(x^* - \bar{x})d\lambda = \nabla u(x^*) - \nabla u(\bar{x})$$

• Multiplying the preceding by $(\bar{x} - x^*)^T$ yields

$$\begin{aligned} (\bar{x} - x^*)^T \nabla u(x^*) &+ (x^* - \bar{x})^T \nabla u(\bar{x}) \\ &= -\frac{1}{2} \int_0^1 (x^* - \bar{x})^T [U(x(\lambda)) + U^T(x(\lambda))](x^* - \bar{x}) d\lambda \\ &> 0, \end{aligned}$$

where to get the strict inequality we used the assumption that the symmetric matrix $(U(x) + U^T(x))$ is negative definite for all $x \in S$.

- Supermodular games are those characterized by strategic complementarities
- Informally, this means that the marginal utility of increasing a player's strategy raises with increases in the other players' strategies.
 - $\bullet~$ Implication $\Rightarrow~$ best response of a player is a nondecreasing function of other players' strategies

• Why interesting?

- They arise in many models.
- Existence of a pure strategy equilibrium without requiring the quasi-concavity of the payoff functions.
- Many solution concepts yield the same predictions.
- The equilibrium set has a smallest and a largest element.
- They have nice sensitivity (or comparative statics) properties and behave well under a variety of distributed dynamic rules.
- Much of the theory is due to [Topkis 79, 98], [Milgrom and Roberts 90], [Milgrom and Shannon 94], and [Vives 90, 01].

Lattices and Tarski's Theorem

- The machinery needed to study supermodular games is lattice theory and monotonicity results in lattice programming.
 - Methods used are non-topological and they exploit order properties
- We first briefly summarize some preliminaries related to lattices.

Definition

- Given a set S and a binary relation ≥, the pair (S, ≥) is a partially ordered set if ≥ is reflexive (x ≥ x for all x ∈ S), transitive (x ≥ y and y ≥ z implies that x ≥ z), and antisymmetric (x ≥ y and y ≥ x implies that x = y).
- A partially ordered set (S, ≥) is (completely) ordered if for x ∈ S and y ∈ S, either x ≥ y or y ≥ x.

Lattices

Definition

A lattice is a partially ordered set (S, \ge) s.t. any two elements x, y have a least upper bound (supremum), $\sup_{S}(x, y) = \inf\{z \in S | z \ge x, z \ge y\}$, and a greatest lower bound (infimum), $\inf_{S}(x, y) = \sup\{z \in S | z \le x, z \le y\}$ in the set.

- Supremum of $\{x, y\}$ is denoted by $x \lor y$ and is called the join of x and y.
- Infimum of $\{x, y\}$ is denoted by $x \wedge y$ and is called the meet of x and y.

Examples:

- Any interval of the real line with the usual order is a lattice, since any two points have a supremum and infimum in the interval.
- However, the set $S \subset \mathbb{R}^2$, $S = \{(1,0), (0,1)\}$, is not a lattice with the vector ordering (the usual componentwise ordering: $x \leq y$ if and only if $x_i \leq y_i$ for any *i*), since (1,0) and (0,1) have no joint upper bound in *S*.
- $S' = \{(0, 0), (0, 1), (1, 0), (1, 1)\}$ is a lattice with the vector ordering.
- Similarly, the simplex in \mathbb{R}^n (again with the usual vector ordering) $\{x \in \mathbb{R}^n \mid \sum_i x_i = 1, x_i \ge 0\}$ is not a lattice, while the box $\{x \in \mathbb{R}^n \mid 0 \le x_1 \le 1\}$ is.

Lattices

Definition

A lattice (S, \geq) is **complete** if every nonempty subset of S has a supremum and an infimum in S.

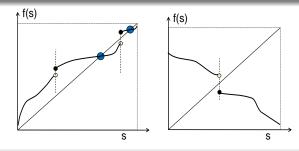
 Any compact interval of the real line with the usual order is a complete lattice, while the open interval (a, b) is a lattice but is not complete [indeed the supremum of (a, b) does not belong to (a, b)].

Tarski's Fixed Point Theorem

- We state the lattice theoretical fixed point theorem due to Tarski.
- Let (S, ≥) be a partially ordered set. A function f from S to S is increasing if for all x, y ∈ S, x ≥ y implies f(x) ≥ f(y).

Theorem (Tarski)

Let (S, \geq) be a complete lattice and $f : S \to S$ an increasing function. Then, the set of fixed points of f, denoted by E, is nonempty and (E, \geq) is a complete lattice.



Supermodularity of a Function

Definition

Let (X, \geq) be a lattice. A function $f: X \to \mathbb{R}$ is supermodular on S if for all $x, y \in X$

$$f(x) + f(y) \le f(x \land y) + f(x \lor y).$$

Note that supermodularity is automatically satisfied if X is single dimensional.

Monotonicity of Optimal Solutions

- From now on, we will assume that $X \subseteq \mathbb{R}$.
 - The following analysis and theory extends to the case where X is a lattice.
- We first study the monotonicity properties of optimal solutions of parametric optimization problems. Consider a problem

$$x(t) = \arg \max_{x \in X} f(x, t),$$

where $f: X \times T \to \mathbb{R}$, $X \subseteq \mathbb{R}$, and T is some partially ordered set.

- We will mostly focus on $T \subseteq \mathbb{R}^{K}$ with the usual **vector order**, i.e., for some $x, y \in T$, $x \ge y$ if and only if $x_i \ge y_i$ for all i = 1, ..., k.
- We are interested in conditions under which we can establish that x(t) is a nondecreasing function of t.

Increasing Differences

• Key property: Increasing differences.

Definition

Let $X \subseteq \mathbb{R}$ and T be some partially ordered set. A function $f : X \times T \to \mathbb{R}$ has increasing differences in (x, t) if for all $x' \ge x$ and $t' \ge t$, we have

$$f(x', t') - f(x, t') \ge f(x', t) - f(x, t).$$

- Intuitively: incremental gain to choosing a higher x (i.e., x' rather than x) is greater when t is higher, i.e., f(x', t) f(x, t) is nondecreasing in t.
- You can check that the property of increasing differences is symmetric : an equivalent statement is that if t' > t, then f(x, t') f(x, t) is nondecreasing in x.
- The previous definition gives an abstract characterization. The following result makes checking increasing differences easy in many cases.

Increasing Differences

Lemma

Let $X \subset \mathbb{R}$ and $T \subset \mathbb{R}^k$ for some k, a partially ordered set with the usual vector order. Let $f : X \times T \to \mathbb{R}$ be a twice continuously differentiable function. Then, the following statements are equivalent:

- The function f has increasing differences in (x, t).
- For all $t' \ge t$ and all $x \in X$, we have

$$\frac{\partial f(x,t')}{\partial x} \geq \frac{\partial f(x,t)}{\partial x}.$$

• For all $x \in X$, $t \in T$, and all i = 1, ..., k, we have

$$\frac{\partial^2 f(x,t)}{\partial x \partial t_i} \geq 0.$$

Example I – Network effects (positive externalities)

- A set \mathcal{I} of users can use one of two products X and Y (e.g., Blu-ray and HD DVD).
- $B_i(J, k)$ denotes payoff to *i* when a subset *J* of users use *k* and $i \in J$.
- There exists a positive externality if

 $B_i(J,k) \leq B_i(J',k),$ when $J \subset J'$,

i.e., player *i* better off if more users use the same technology as him.

- This leads to a strategic form game with actions $S_i = \{X, Y\}$
- Define the order $Y \succeq X$, which induces a lattice structure
- Given $s \in S$, let $X(s) = \{i \in \mathcal{I} \mid s_i = X\}$, $Y(s) = \{i \in \mathcal{I} \mid s_i = Y\}$.
- We define the payoff functions as

$$u_i(s_i, s_{-i}) = \begin{cases} B_i(X(s), X) & \text{if } s_i = X, \\ B_i(Y(s), Y) & \text{if } s_i = Y \end{cases}$$

• It can be verified that payoff functions satisfy increasing differences.

Example II– Cournot As a Supermodular Game with Change of Order

- Consider Cournot duopoly model. Two firms choose the quantity they produce q_i ∈ [0,∞).
- Let P(Q) with Q = q_i + q_j denote the inverse demand (price) function. Payoff function of each firm is u_i(q_i, q_j) = q_iP(q_i + q_j) cq_i.
- Assume P'(Q) + q_iP''(Q) ≤ 0 (firm i's marginal revenue decreasing in q_j).
- We can now verify that the payoff functions of the transformed game defined by $s_1 = q_1$, $s_2 = -q_2$ have increasing differences in (s_1, s_2) .

Monotonicity of Optimal Solutions

• Key theorem about monotonicity of optimal solutions:

Theorem (Topkis)

Let $X \subset \mathbb{R}$ be a compact set and T be some partially ordered set. Assume that the function $f : X \times T \to \mathbb{R}$ is continuous [or upper semicontinuous] in x for all $t \in T$ and has increasing differences in (x, t). Define $x(t) \equiv \arg \max_{x \in X} f(x, t)$. Then, we have:

- For all $t \in T$, x(t) is nonempty and has a greatest and least element, denoted by $\bar{x}(t)$ and $\underline{x}(t)$ respectively.
- For all $t' \ge t$, we have $\bar{x}(t') \ge \bar{x}(t)$ and $\underline{x}(t') \ge \underline{x}(t)$.
 - Summary: if f has increasing differences, the set of optimal solutions x(t) is non-decreasing in the sense that the largest and the smallest selections are non-decreasing.

- By the assumptions that for all t ∈ T, the function f(·, t) is upper semicontinuous and X is compact, it follows by the Weierstrass' Theorem that x(t) is nonempty. For all t ∈ T, x(t) ⊂ X, therefore is bounded.
- Since $X \subset \mathbb{R}$, to establish that x(t) has a greatest and lowest element, it suffices to show that x(t) is closed.
- Let {x^k} be a sequence in x(t). Since X is compact, x^k has a limit point x̄. By restricting to a subsequence if necessary, we may assume without loss of generality that x^k converges to x̄.
- Since $x^k \in x(t)$ for all k, we have

$$f(x^k, t) \ge f(x, t), \qquad \forall x \in X.$$

Taking the limit as $k \to \infty$ in the preceding relation and using the upper semicontinuity of $f(\cdot, t)$, we obtain

$$f(\bar{x},t) \ge \limsup_{k\to\infty} f(x^k,t) \ge f(x,t), \quad \forall x \in X,$$

thus showing that \bar{x} belongs to x(t), and proving the closedness claim.

- Let $t' \ge t$. Let $x \in x(t)$ and $x' = \bar{x}(t')$.
- By the fact that x maximizes f(x, t), we have

$$f(x, t) - f(\min(x, x'), t) \ge 0.$$

• This implies (check the two cases: $x \ge x'$ and $x' \ge x$) that

$$f(\max(x,x'),t) - f(x',t) \ge 0.$$

• By increasing differences of f, this yields

$$f(\max(x, x'), t') - f(x', t') \ge 0.$$

- Thus max(x, x') maximizes f(·, t'), i.e, max(x, x') belongs to x(t'). Since x' is the greatest element of the set x(t'), we conclude that max(x, x') ≤ x', thus x ≤ x'.

Definition

The strategic game $\langle \mathcal{I}, (S_i), (u_i) \rangle$ is a supermodular game if for all $i \in \mathcal{I}$:

- S_i is a compact subset of ℝ [or more generally S_i is a complete lattice in ℝ^{m_i}];
- u_i is upper semicontinuous in s_i , continuous in s_{-i} .
- u_i has increasing differences in (s_i, s_{-i}) [or more generally u_i is supermodular in (s_i, s_{-i}), which is an extension of the property of increasing differences to games with multi-dimensional strategy spaces].

• Applying Topkis' theorem implies that each player's "best response correspondence is increasing in the actions of other players". Corollary

Assume $\langle \mathcal{I}, (S_i), (u_i) \rangle$ is a supermodular game. Let

$$B_i(s_{-i}) = \arg \max_{s_i \in S_i} u_i(s_i, s_{-i}).$$

Then:

B_i(s_{-i}) has a greatest and least element, denoted by B
i(s{-i}) and B_i(s_{-i}).
If s'_{-i} ≥ s_{-i}, then B
i(s'{-i}) ≥ B
i(s{-i}) and B_i(s'_{-i}) ≥ B_i(s_{-i}).

- Applying Tarski's fixed point theorem to \bar{B} establishes the existence of a pure Nash equilibrium for any supermodular game.
- We next pursue a different approach which provides more insight into the structure of Nash equilibria.

Theorem (Milgrom and Roberts)

Let $\langle \mathcal{I}, (S_i), (u_i) \rangle$ be a supermodular game. Then the set of strategies that survive iterated strict dominance in pure strategies has greatest and least elements \bar{s} and \underline{s} , coinciding with the greatest and the least pure strategy Nash Equilibria.

Corollary

Supermodular games have the following properties:

- 1 Pure strategy NE exist.
- The largest and smallest strategies are compatible with iterated strict dominance (ISD), rationalizability, correlated equilibrium, and Nash equilibrium are the same.
- If a supermodular game has a unique NE, it is dominance solvable (and lots of learning and adjustment rules converge to it, e.g., best-response dynamics).

- We iterate the best response mapping. Let $S^0 = S$, and let $s^0 = (s_1^0, \dots, s_l^0)$ be the largest element of S.
- Let $s_i^1 = \bar{B}_i(s_{-i}^0)$ and $S_i^1 = \{s_i \in S_i^0 \mid s_i \le s_i^1\}$.
- We show that any $s_i > s_i^1$, i.e., any $s_i \notin S_i^1$, is strictly dominated by s_i^1 . For all $s_{-i} \in S_{-i}$, we have

$$u_i(s_i, s_{-i}) - u_i(s_i^1, s_{-i}) \leq u_i(s_i, s_{-i}^0) - u_i(s_i^1, s_{-i}^0) \\ < 0,$$

where the first inequality follows by the increasing differences of $u_i(s_i, s_{-i})$ in (s_i, s_{-i}) , and the strict inequality follows by the fact that s_i is not a best response to s_{-i}^0 .

- Note that $s_i^1 \leq s_i^0$.
- Iterating this argument, we define

$$s_i^k = \bar{B}_i(s_{-i}^{k-1}), \qquad S_i^k = \{s_i \in S_i^{k-1} \mid s_i \leq s_i^k\}.$$

• Assume $s^k \leq s^{k-1}$. Then, by Corollary (Topkis), we have

$$s_i^{k+1} = \bar{B}_i(s_{-i}^k) \le \bar{B}_i(s_{-i}^{k-1}) = s_i^k.$$

- This shows that the sequence $\{s_i^k\}$ is a decreasing sequence, which is bounded from below, and hence it has a limit, which we denote by \bar{s}_i . Only the strategies $s_i \leq \bar{s}_i$ are undominated. Similarly, we can start with $s^0 = (s_1^0, \ldots, s_I^0)$ the smallest element in S and identify \underline{s} .
- To complete the proof, we show that \overline{s} and \underline{s} are NE. By construction, for all i and $s_i \in S_i$, we have

$$u_i(s_i^{k+1}, s_{-i}^k) \ge u_i(s_i, s_{-i}^k).$$

 Taking the limit as k → ∞ in the preceding relation and using the upper semicontinuity of u_i in s_i and continuity of u_i in s_{-i}, we obtain

$$u_i(\bar{s}_i,\bar{s}_{-i})\geq u_i(s_i,\bar{s}_{-i}),$$

showing the desired claim.

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6.254 Game Theory with Engineering Applications Spring 2010

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