BASE SURVEY

1.	Your email address:
2.	First name:
3.	Last name:
4.	Your MIT ID:
5.	Team number:
6.	Name(s) of your negotiation counterparty:
7.	What is your assigned role? M. Harrington C. Smith S. Johnson P. Cooper
8.	CPI-Linked Increases: C Accepted C Rejected
9.	% above or below CPI: (Entry example: type the number 2 for 2%. Do NOT use fractions of %.)
10	Market-position protection (MPP):

	C Accepted C Rejected
11.	MPP percentile ranking (Entry example: enter 70 for the 70th percentile.)
12.	Single-status pay scales: C Accepted Rejected
13.	Profit sharing scheme: C Accepted Rejected
14.	Reduce to 37-hour week: C Accepted C Rejected
15.	Planned work time (PWT): C Accepted C Rejected
16.	Job security: C Accepted C Rejected
17.	Job flexibility: C Accepted C Rejected
18.	Did one or more of the unions strike or get derecogonized? O Yes O No
19.	Which ones? (ignore if answer to question above is "No") NALGO SWAB NUPE

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15.067 Competitive Decision-Making and Negotiation Spring 2011

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