## Alpert-Raiffa Experiment \#2 Spring 2010

1. Email address:

2. First name:
$\square$
3. Last name:
$\square$
4. MIT ID

MIT ID $\square$
5. 1a. What is the areas of the United States including Alaska in millions of square miles?

Assess a 0.25 FRACTILE of US Area in Millions of Square Miles. Entry Format $=2$ for 2 Million Square Miles
US Area 0.25: Millions of Square Miles
6. 1b. What is the area of the United States including Alaska in Millions of Square Miles?

Assess a 0.75 FRACTILE of US area in Millions of Square Miles. Entry Format = 10 for 10 US Area 0.75: $\qquad$ Millions of Square Miles
7. 2a. What percentage of 5th graders in LA are reading at grade level according to a recent District of LA Education report card?

Assess a 0.25 FRACTILE of this percentage. Entry Format = 10 for $10 \%$
Reading Level 0.25 : $\square$
8. 2 b . What percentage of 5th graders in LA are reading at grade level according to a recent District of LA Education report card?

Assess a 0.75 FRACTILE of this percentage. Entry Format = 10 for $10 \%$
Reading Level 0.75 : $\square$
9. 3a. INTRADE Prediction Markets has a web site where you can bet modest amounts of money on a wide variety of future events--political, economic, sports,....It serves as a "market maker" for betting odds on future events.

Assess a 0.25 fractile of the INTRADE probability (as of Friday) that Democrats will retain a majority in the US Senate after next Tuesday's election.

Entry Format: Enter 0.20 for .20 probability
Democratic Senate Majority 0.25 : $\qquad$
10. 3b. INTRADE Prediction Markets has a web site where you can bet modest amounts of money on a wide variety of future events--political, economic, sports,....It serves as a "market maker" for betting odds on future events.

Assess a 0.75 fractile of the INTRADE probability (as of Friday) that Democrats will retain a majority in the US Senate after next Tuesday's election.

Entry Format: Enter 0.20 for .20 probability
Democratic Senate Majority 0.75: $\qquad$
11. 4a. According to a recent WSJ study average starting pay of engineering major college graduates in their first full time jobs out of college is currently about $\$ 56,000$. What is the average starting pay of English majors in their first full time jobs out of college?

Assess a 0.25 fractile for English major average starting salaries.
Entry Format: Enter 20,000 for \$20,000
English Major Starting Salary \$ $\qquad$
12. 4b. According to a recent WSJ study average starting pay of engineering major college graduates in their first full time jobs out of college is currently about $\$ 56,000$. What is the average starting pay of English majors in their first full time jobs out of college?

Assess a 0.75 fractile for English major starting salaries.
Entry Format: Enter 20,000 for \$20,000

English Major Starting Salary \$ $\square$
13. 5 a . What is the circumference of the Earth (in miles)?

Assess a 0.25 fractile of the circumference of the Earth.

Entry Format: Enter 1000 for 1,000 miles
Earth's Circumference 0.25:
14. 5b. What is the circumference of the Earth (in miles)?

Assess a 0.75 fractile of the circumference of the Earth.
Entry Format: Enter 1000 for 1,000 miles

Earth's Circumference 0.75:
15. 6a. What is the distance from Jupiter to the sun (in millions of miles)?

Assess a 0.75 fractile of the distance from Jupiter to the sun.
Entry Format: $75.00=75$ million miles
Jupiter 0.75: $\qquad$
16. 6 b . What is the distance from Jupiter to the sun (in millions of miles)?

Assess a 0.25 fractile of the distance from Jupiter to the sun.
Entry Format: $75.00=75$ million miles
Jupiter 0.25: $\qquad$
17. 7a. What percent of the US population currently resides in cities and suburbs?

Assess a 0.75 fractile of this percentage.
Entry Format: $10=10 \%$
Petroleum 0.75: $\qquad$
18. 7b. What percent of the US population currently resides in cities and suburbs?

Assess a 0.25 fractile of this percentage.
Entry Format: $10=10 \%$
Petroleum 0.25: $\square$
19. 8a. According to the January 1, 2009 Oil and Gas Journal report, what is the number of proved oil reserves in North America (Canada \& US) in billions of barrels?

Assess a 0.75 fractile for the number of billions of barrels of proved oil reserves.
Entry format: 10 for 10 billion barrels
Oil Reserves 0.75:
20. 8b. According to the January 1, 2009 Oil and Gas Journal report, what is the number of proved oil reserves in North America (Canada \& US) in billions of barrels?

Assess a 0.25 fractile for the number of billions of barrels of proved oil reserves.
Entry format: 10 for 10 billion barrels
Oil Reserves 0.25 :
21. 9a. There is an emerging concensus among US government and non-government experts on the total number of barrels of oil released into the ocean by the damaged Macondo well in the Gulf of Mexico before it was plugged.

Assess a 0.25 fractile for the number of barrels of oil released
Entry format: 1,000,000 for one million barrels
Barrels of Oil Released 0.25 :
22. 9b. There is an emerging concensus of US government an non-government experts on the total number of barrels of oil released in the ocean by the damaged Macondo well in the Gulf of Mexico before it was successfully plugged.

Assess a 0.75 fractile for the total number of barrels of oil released.
Entry format: 1,000,000 for one million barrels
Oil Released 0.75
23. 10a. The most expensive office-building deal in US history took place recently. How big was this deal?

Assess a 0.25 fractile for the US' biggest office-building deal in billions of dollars.
Entry format: 1.0 for One Billion dollars
Office Deal \$ in Billions 0.25
24. 10b. The most expensive office-building deal in US history took place recently. How big was this deal?

Assess a 0.75 fractile for the US' biggest office-building deal in billions of dollars.
Entry format: 1.0 for One Billion dollars
Office Deal \$ In Billions 0.75 : $\qquad$

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### 15.067 Competitive Decision-Making and Negotiation

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