## BASE SURVEY

USE THIS SURVEY ONLY IF YOUR ROLE IS JACQUES PARKER. (If your role is Marlene, please go back and click on the link for the Marlene survey.)

1. Your email address:

2. First name:
$\square$
3. Last name:
$\square$
4. Your MIT ID:

5. Team number:


Construct two prenuptial proposals that you would be indifferent to based on TANGIBLE POINTS ONLY (same points awarded). Please note that in the actual negotiation, you will also be evaluated based on your behavior and treatment towards your partner (PROCESS POINTS).
6. For Proposal \#1: Who receives the Car?

O Marlene
O Jacques
7. For Proposal \#1: Who claimed the Apartment?

O Marlene
O Jacques

For Proposal \#1: You must claim Jacques' artwork, otherwise no marriage is possible. Assume that you claim your artwork. (8 points)
8. For Proposal \#1: Who claimed the Portrait of Marlene?

O Marlene
O Jacques
9. For Proposal \#1: What fraction of the joint checking account did you, Jacques, claim?

- $100 \%$ claimed
- $80 \%$ or more claimed
- $60 \%$ or more claimed
- $40 \%$ or more claimed
- $20 \%$ or more claimed
- Less than 20\% claimed

10. For Proposal \#1: What percent of the $\$ 1$ million inheritance did you, Jacques, claim?

○ $100 \%$ claimed

- $90 \%$ or more claimed
- $80 \%$ or more claimed
© $70 \%$ or more claimed
- $60 \%$ or more claimed
. $50 \%$ or more claimed
- $40 \%$ of more claimed
- $30 \%$ or more claimed
- $20 \%$ or more claimed

○ $10 \%$ or more claimed
O less than 10\% claimed
11. For Proposal \#1: What percent of the California real estated did you, Jacques, claim?

C $80 \%$ or more claimed
C $40 \%$ or more claimed
○ $100 \%$ claimed
$60 \%$ or more claimed
Cless than $20 \%$ claimed
C $20 \%$ or more claimed
12. For Proposal \#1: Who claimed the Dog?

O Marlene
O Jacques
13. For Proposal \#1: Who claimed the furniture?

C Marlene
O Jacques

For Proposal \#1: You must claim 100\% of the gallery, otherwise no marriage is possible. Assume that you claim the gallery. (11 points)
14. For Proposal \#1: *TOTAL POINTS FOR TANGIBLE ITEMS: Sum the points that you received for your share of each of the ten tangible items in play and enter this sum below:
$\square$

## NOW PLEASE CONSTRUCT PROPOSAL\#2

15. For Proposal \#2: Who receives the Car?
© Marlene
O Jacques
16. For Proposal \#2: Who claimed the Apartment?

O Marlene
O Jacques

For Proposal \#2: You must claim Jacques' artwork, otherwise no marriage is possible. Assume that you claim your artwork. (8 points)
17. For Proposal \#2: Who claimed the Portrait of Marlene?

O Marlene
O Jacques
18. For Proposal \#2: What fraction of the joint checking account did you, Jacques, claim?

- $100 \%$ claimed
- $80 \%$ or more claimed
- $60 \%$ or more claimed
- $40 \%$ or more claimed
- $20 \%$ or more claimed

O Less than 20\% claimed
19. For Proposal \#2: What percent of the $\$ 1$ million inheritance did you, Jacques, claim?

○ $100 \%$ claimed

- $90 \%$ or more claimed
- $80 \%$ or more claimed

70\% or more claimed

- $60 \%$ or more claimed
© $50 \%$ or more claimed
C $40 \%$ of more claimed
- $30 \%$ or more claimed
- $20 \%$ or more claimed
- $10 \%$ or more claimed

O less than $10 \%$ claimed
20. For Proposal \#2: What percent of the California real estated did you, Jacques, claim?

- 100\% claimed
- $40 \%$ or more claimed
- $20 \%$ or more claimed

60\% or more claimed

- $80 \%$ or more claimed

O less than 20\% claimed
21. For Proposal \#2: Who claimed the Dog?

O Marlene
O Jacques
22. For Proposal \#2: Who claimed the furniture?

O Marlene
O Jacques

For Proposal \#2: You must claim 100\% of the gallery, otherwise no marriage is possible. Assume that you claim the gallery. (11 points)
23. For Proposal \#2: *TOTAL POINTS FOR TANGIBLE ITEMS: Sum the points that you received for your share of each of the ten tangible items in play and enter this sum below:
$\square$
24. List one potential question you might ask Marlene to determine how much she values the apartment.


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### 15.067 Competitive Decision-Making and Negotiation

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