

THE \$2 BARGAINING SIMULATION

**Secret Instructions**

This is zero-sum bargaining and you want to get just as much of the \$2.00 as you possibly can.

Please spend a moment and be really imaginative. You were chosen for this instruction because of your creativity and inventiveness. So be imaginative, be convincing, and bargain just as effectively as you can. Make up the most convincing tale you can and good luck!